## Frequently Asked Questions

## Q: Are you licensed?

A: Yes Classic Remodeling Group, Inc. has a full builders license in the business' name and also BBB accrediated.
License \# 50447-H

## Q: Are you insured?

A: Yes, Classic Remodeling Group, Inc. is fully insured. When you receive your quote our representative will show you our coveragae and you can verify it yourself.

## Q: Do you have references?

A: Yes, we would be glad to give references.

## Q: When do I need to replace metal drip edging trim flashing?

A: Metal drip edging trim flashing needs to be replaced when fascia board and soffit has water stain or is rotting.

## Q: Should I get an estimate if I can't afford to have anywork done right now?

A: Yes, if you know that you need the work done eventually, it makes sense to get tan estimate so you can have a plan for the future. We also have a wide variety of financing options and have been able to help people who have had bankruptcies in the past. Fixing your home is a good investment that will save you money immediately and make your house better looking and more comfortable.

## Q: How long does an estimate take?

A: It depends on a number of factors. These include what type of project you are interested in and how many good questions you have. It is good to plan for at least an hour in most cases.

## Q: Do you do repairs?

A: No, however we are happy to give quotes if people are trying to decide between a repair and a replacement. A new product is almost always better than a short-term repair, and if the price difference is small, it may be worth going for a long-term replacement.

## Q: Isn't it less costly to just repaint my home?

A: If you plan to move within the next 3 years, the answer is probably 'yes'. If you plan to stay in your home longer than that, the calculations begin to heavily favor vinyl siding.

Of course if your home has special problems, i.e. warped clapboards that have to be replaced or lead-based pain that has to be scraped and sanded off - the cost of painting can become staggering.

According to Remodeling Magazine (October 1996) investing in new siding can prove to be an excellent choice in terms of payback. In the West, a homeowner can recoup $65 \%$ of the cost of siding in terms of resale value added to the home. In the East, that payback is $76 \%$. In the South, it is $84 \%$. And in the Midwest, the cost recouped is $69 \%$.

Compare the ongoing costs of painting every three to five years to a one-time investment in new vinyl siding. For most homeowners, the conclusion is obvious, vinyl siding is by far the better long-term value.

## Q: Why can't I get an estimate over the phone?

A: There are a number of reasons that we can not do estimates over the phone.

- We need all advisors present at the time of the estimate. The reason for this is that there are dozens of types of roofing, windows, gutters, etc. and we need everyone involved in the decision to be there so we can find out what your specific needs are and which products you feel meet those needs. This saves your time and ours because we can answer all of your questions right away, and when you choose to get the work done, we won't need to reconnect multiple times. That converts to real savings, too.
- We need to be able to see and measure the job site. Many things affect the cost of various jobs from the pitch of the roof to the sizes of the windows.
- We are devoted to the idea of meeting the needs of our customers when it comes to home remodeling and it is almost impossible to determine what a person's goals and needs are without seeing the home and talking to them in person about their needs.

CALL FOR FREE ESTIMATES 516-308-7733

